

PUTTING THE BRAKES ON SPIRALING COSTS.

Founded in 1940 by Ed Babb, **Ebsco Spring Company** began as a humble factory in downtown Tulsa. More than 70 years later, the company is a leading manufacturer of industrial springs. Ebsco serves a breathtaking array of industries including aerospace, defense, robotics, agriculture and more. But as the company grew, its energy costs grew with it. To help contain costs and demonstrate environmental stewardship, company management decided it was time to get serious about efficiency.

SPRINGING INTO ACTION.

In 2011, Ebsco formed a “Green Team” to drive the company’s efficiency initiative. Immediately, the team identified lighting retrofits as a prime solution for reducing energy usage. Working with a participating PSO service provider, Ebsco applied for and received a significant retrofit rebate from PSO. The rebate covered 32% of the project’s cost, helping transform the look and feel of the building.



“IN 20 MONTHS THE RE-LAMP WILL PAY FOR ITSELF AND THEN CONTINUE PUTTING SIGNIFICANT UTILITY SAVINGS IN THE BANK EACH MONTH. TECHNICALLY... I THINK THIS IS BETTER THAN FREE. “

- TODD PFEIFER,
CHIEF OPERATING OFFICER
AT EBSCO

CONTINUES ON BACK

COMING FULL-CIRCLE IN EFFICIENCY.

The 72-hour project was completed at night to avoid business disruption. Ebsco's new, high-efficiency light fixtures not only eliminated 270,000 kilowatt-hours per year, they made the factory floor brighter and more attractive. And with savings of more than \$2,000 per month, they made a big impact on the company's bottom line as well.



SAVINGS SUMMARY



**Annual Energy Savings:
288,737 kWh**



**Estimated Annual Energy
Cost Savings: \$16,200**



**Estimated Payback Time:
20 months**



**Rebates Paid by PSO:
\$28,996**

Ready to learn more about rebates from PSO? Bounce over to [PowerForwardWithPSO.com](https://www.PowerForwardWithPSO.com) or call **888.776.1366** to learn more.